

AGM (MONDAY 8th NOVEMBER 2010, 6:30pm)

Cambridge House and Talbot, 1 Addington Square.

Attendees: Kate Gifford, Maureen Volcy, James Parish, Danielle Barnett, Becca Beach, Martin Husk, Rosie Barnes, Sam Mhangami, , Umran Ali, Tom Ulicsak, Clive Brown and Denis McMillan.

Apologies: Sola Adesalu, Charles Hubbard Jnr, Pat Balogun, Felix Watkins, Asma Daud, Isebail Mackinnon, and Milton Gayle.

Distribution: on website.

Minutes

- 1) Minutes (last AGM and last meeting)
- 2) Receive audited accounts Apologies Pat Balogun is on holiday. (Full figures will be published on website when received from auditors.)
- 3) Receive the Secretary's Annual Report of the Committee (see notes below)
- 4) Elect an Auditor (Vote 2)
- 5) Elect the Officers of the Club (Vote 3)
- 6) Club Subscriptions (Vote 4)
- 7) Legal status (Vote 5)
- 8) Transact such business received in writing by the Secretary Advertising (Vote 6)
- 9) Other Business (next Meeting Monday 6th December)

Vote 1: Confirm Minutes – constitution Ref 7.2.1	Confirmed
Vote 2: Elect an Auditor – constitution Ref 7.2.4	Local Accountancy Project elected
Vote 3: Elect the Officers of the Club – constitution Ref 7.2.5	Elected as below.

Kate Gifford – Chairperson (reelection)
Pat Balogun - Treasurer (reelection)
Tom Ulicsak - Secretary (reelection)

(Note expenditure is controlled by two of these three Officers signing each payment)

That the Committee is elected as follows:

Sam Mhangami - Competitions Officer
Asma Daud - Junior Representative
Felix Watkins - Volunteer Co-ordinator
Sola Adesalu - Welfare Officer (to cover Child Protection)

Vote 4: Club Subscription Rates – constitution Ref 7.2.6	Passed from 01/01/2011
--	------------------------

Year	Junior	Concession	Senior	Family
2009/10	£5	£5	£20	£30
2010/11	£7	£10	£30	£40
2011/12	£10	£10	£30	£40

Discussion about whether there would continue to be a discount on court fees for members. Court fees are definitely going up (Southwark Council set the tariff, but details not known as yet). Other benefits were discounts on coaching, eligibility for club championships and teams and LTA membership.

Vote 5: That the Club begins work to change its legal status to that of a Charity or Community Amateur Sports Club. With any final change of status being subject to approval by a Special General Meeting or Annual General Meeting.	Passed
---	--------

The context for this is the expansion of the Club over the years and the opportunity to take over the running of the Burgess Park Tennis Centre. Tom and Umran would set up a social enterprise to do this. No immediate changes to Southwark City Tennis Club are required. However, direction should be to change the legal status. The idea that in the future the social enterprise (operational responsibility including coaching) and SCTC (focus on fund raising and lobbying for tennis development) should work alongside each other.

Vote 6: That the Club allows advertising services from other business' on a case by case basis.	Passed
---	--------

Ideas including advertising on fence, web click through and materials. Leaflets etc. would need to be a professional standard for advertisers. If advertising is to be offered on the basis of discounts to members they needed to be relevant to the activities of the club (tennis, sport, health). Committee meetings should approve these. Decathlon may be interested in sponsoring a project and a definite opportunity to get a sponsor the club tournament.

Vote 6: That the Officers and Committee be allowed to accept advertising using the Club's channels of communication for a payment or where it is believed that the services are in the interests of the membership. Such cases to be considered on a case by case basis.

Voting Procedure

Quorum 3 Full Members and 2 Officers of the Club

One member one vote, simple majority, in the event of a tie the Chairperson has a casting vote.

Other business

Need to improve booking procedures for club matches.

Club tournament was excellent but year 2 could build on this.

LTA are appointing a London Development Officer for the 32 boroughs.

2010 SECRETARY'S REPORT



**Burgess Park
Tennis Café**

Burgess Park
Tanner Street
GMH Park
Lilian Baylis
Bradfield
P'ham Central
Salmon Centre

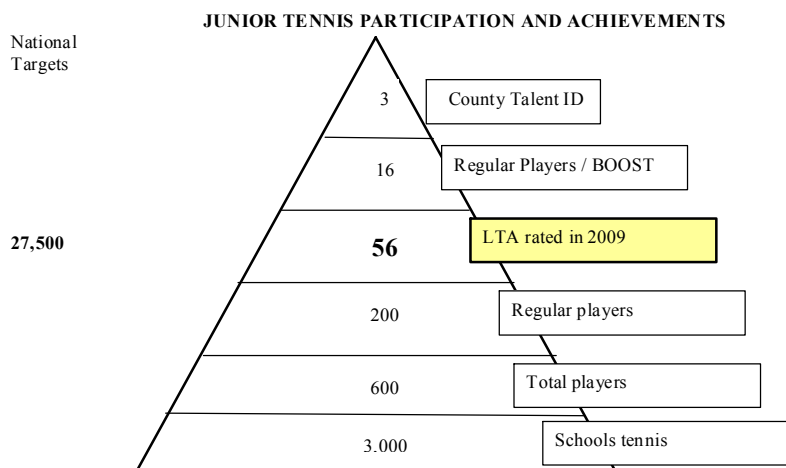
Consolidate venues



Floodlights

TARGETS (April 2010 to March 2011)

200 junior players having played 6 LTA rated matches 0.5% of national total – Actual about 100



Actuals

- 3 talent ID
- 16 BOOST players
- 103 to date (deadline 31/03)
- 269 junior members
- Stats not available
- 3,000 Achieved

2010 Target
40,000

**2010 Club Target – 200 players having played 6 LTA rated matches
0.5% of national total**

2010 Club Target – Generate a surplus of £5,000 – latest forecast £0

	Turnover	Surplus / shortfall	Direct fees	Southwark Council
2004/5	£40,000	£8,000	£13,000	£27,000
2005/6	£46,000	£6,000	£11,000	£32,000
2006/7	£61,000	£5,000	£8,000	£32,000
2007/8	£69,000	£2,000	£10,000	£30,000
2008/09 draft	£75,000	£-16,000	£13,000	£16,000
2009/10 forecast	£85,000	£-5,000	£20,000	£9,000
2010/11 budgeted	£95,000	£5,000	£30,000	????

Update

2009/10 draft accounts	£87,000	£-5,000	£19,000	£4,200
2010/11 budget update	£95,000	£0	£26,000	£4,000

Direct fees = fees charged to individuals and memberships.

Thank you – LTA, Southwark Council, BOOST, GIYMI, Jack Petchey, Peter Minet Trust, Lawn Tennis Association, Capital Community Foundation, Tennis Foundation.

2010 Club Target – Membership 460 – Actual 440

Number of memberships		Gender	Nos	% of Given	Age	Nos	%
Fam	69	M	237	55%	Jnr	269	61%
Jnr	253	F	197	45%	19-24	9	2%
Snr	84	Unknown	6		25-34	40	9%
Con	27				35-44	51	12%
Unknown	7				45-49	18	4%
	440				50+	14	3%
					Unknown	39	9%
						440	100%

Install Floodlights at Burgess Park

Full planning Committee Meeting on 30/11/10.
 £125k raised, money needs to be spent this financial year or £65,000 will be lost.

Tender to run Burgess Park Tennis Centre

Currently negotiating with the Council.
 Initial 1 year lease proposed.
 Establishing social enterprise to take on the lease.

YEAR SUMMARY

2010 - APRIL ONWARDS

JUNIOR TENNIS

- Camps delivered camps at Burgess Park, GMH and Tanner Street.
- Bradfield Youth Centre – numbers around 10 per session but limited cross over to Burgess Park.
- Salmon Centre – numbers were 10-18 per session up to end of summer holiday. We also organised some tournaments (May 19 players and July). Unfortunately, due to financial pressures a charge to hire the hall was need beyond September. We have had to give up the venue as we can't afford to pay this.
- GMH – numbers on red sessions improved, other sessions consistent.
- Burgess Park – six day a week programme delivered.
- Schools tennis - Tennis 123 programme, finished one cycle with 15 children completing (1 – at school, 2 – at our venue but in class group, 3 – join in normal coaching programme).
- Ryan Morris and Nicholas Adesalu have moved on to train intensively at Sutton Junior Tennis Centre.
- Further Jack Petchey awards made.

Selected Junior Results

- County junior champs (August). Michael Mhangami Boys U9 champion, Harry Edgeler 3rd Boys U8, Anisa Daud 4 wins out of 6 Girls U8, 6 other players in older age groups.
- Michael won first National level title (ended up with three!), Naomi selected for national girls squad, Naomi, Nicholas, Victor and Adicqua won external events.
- Surrey Summer 2010 junior team tennis – Boys Green team came second in the county, Girls orange team came 3rd in county finals. Boys 12U won group, Boys Org 2nd of 6 teams, Mixed U8 mid table, Girls U18, Boys U18 and Boys U16 (mid table).

SENIOR TENNIS

- Coaching went up to six days a week for the summer

- Southwark local league began with a number of our players competing.
- Relaunch of Ropey Ladder based around round robin leagues (women permitted to play).

2010 Club Championships		Champion
Womens		Antonia Onwochei
Mens		Umran Ali
Mixed Doubles		Clive Mongelard & Eliana Bruni
Womens Doubles		Antonia Onwochei & Diana Poveda
Mens Doubles		Charles Hubbard Jnr & Umran Ali

2010 Summer League teams		League
Mens First		Aegon Surrey League Divison 4
Mens Second		Aegon Surrey League Divison 3
Mens Doubles	2 nd	Southwark Mens Doubles
Mixed Doubles	1 st	Southwark Mixed Doubles

OFF COURT

- Burgess Park consultation – attending stakeholder meetings in conjunction with Southwark Tigers.
- Charles Hubbard Jnr completed Level 1 coaching course and required volunteer hours
- Floodlighting planning application in April but 4 objections received and referred to November Planning meeting.
- Sat 19 Sept – six teenagers did their first aid course (NTC) completing their requirements for the Level One coaching qualification.
- Oct 7 - BOOST get together in London (including video of our players)
- December - Umran Ali as part of Winston Churchill Memorial Trust Fellowship visiting Nadal's former coach's tennis academy in Mallorca.
- Indoor courts at Dulwich - believed to be going to Dulwich College Board of Trustees.

EVENTS

- Open Day Sat 10th April at Burgess Park – successful event, good attendance and signed up.
- Southwark Community Games Extravaganza – Friday 16th April – marketing materials and coaching. Again good interest.
- Trip to Wimbledon (Friday 25 June)
- Two week club championships (17-31/07) delivered. 130 participants.
- Disability coaching Cambridge House Play scheme (3 wks from 28th July to 18th Aug Mon – Thurs 1pm to 2:30pm, Bacons College)
- Sat 28 Aug - women's sports at Burgess Park this went well.
- Sat 13 Nov - Lord Mayors show (Rushan Tonge-Bobia and Jinal Patel are to represent tennis on Jack Petchey float)
- Nov junior outing to ATP Barclays Masters (tickets for Tuesday lunchtime as well as some evening sessions).
- Butterfly sessions – Umran coaching on Sunday morning (Camberwell Grove)

FEEDBACK ON QUESTIONNAIRES

During October and the start of November we circulated a questionnaire at some of the coaching sessions. To date 45 Questionnaires were returned covering 65 children on the programme. Selected results based on numbers replying to each question.

- 33 of the 37 responses to the question ‘my coach is excellent’ agreed / strongly agreed.
- 27 out of 37 would recommend the coaching (73%)
- 8 families of 38 responding (21%) will have to withdraw their child as a result of fee increase.
- 40% of families had more than one child on the programme.
- 7 out of 39 families were on free school meals, all at Burgess Park, covering 17 of the 43 children (40%)
- 14 of 33 (42%) disagreed or strongly disagreed that it is fair not to have any discounts on holiday courses
- 23 of 37 (62%) agreed / strongly agreed that proposed discounts for term time coaching are fair.
- Only 9 of 29 (31%) agreed / strongly agreed that they understood the LTA rating system

Full results

Background Information	No answer	1 child	2	3	4	5 or more children		Total
I have the following number of children attending the programme	2	25	8	9	1	0		45
My children attend the following venue(s).		Burgess Pk 31	Tanner St 12	GMH 2				45
My children qualify for Free school meals	6	Yes	7	No	32			45
My children are resident on the Aylesbury estate	7	Yes	2	No	35	Don't know	1	45
My child has an LTA rating	10	Yes	9	No	13	Don't know	13	45

Junior Membership fees to increase from £7 to £10 (valid to April 2012)

Term Time Coaching: Burgess Park, Tanner St and GMH - DRAFT – fees may change slightly.

3+ times a week	2 times a week	Once a week	Note
£24	£20	£14	Old price (equivalent)
£54	£45	£36	New price (term)
£36	£30	£24	New price discount (2/3)
£24			BOOST scholarship players

Discounts – all children with Free School Meal letters would get a discount along with second or more children resident at the same address (first child pays highest full price).

Children resident on the Aylesbury estate would continue to get free places, this is under a separate agreement following a grant for the floodlights.

Wet weather – there are no discounts for sessions lost to bad weather.

Term Time Coaching	No answer	Strong disagree	2	3	4	Strongly agree		Total
I regard the new coaching prices as fair	5	5	1	18	13	3		45

Southwark City Tennis Club – 2010 AGM (Meeting 34)

I regard the new coaching prices as excellent value	7	6	0	14	14	4	45
The discounts for large families / free school meals are fair.	8	4	3	7	13	10	45
I will have to withdraw my children because of the fee rises	7	Yes	8	No	30		45

HOLIDAY CAMPS We want to increase the nos of camps and run them every holidays (subject to demand)

Burgess Park 10am to 12:00 (ages 6 up)	Burgess Pk Red 1-2pm	Burgess Park (squad) 2-4pm	GMH 2-4pm	Tanner St 1 hour per day (10-1pm)	Note
£16 / £20	n/a	n/a	£16 / £20	£4 / £5	Old price (4 or 5 days)
£28 / £35	£12 / £15	£28 / £35	£28 / £35	£8 / £10	New price (4 or 5 days)
					Day rate

Holiday discounts – only BOOST scholarship players 2/3 of price.

Holiday Coaching	No answer	Strong disagree	2	3	4	Strongly agree	Total
I regard the new holiday coaching prices as fair	9	4	0	15	12	5	45
I regard the new holiday coaching prices as excellent value	9	5	3	11	10	7	45
It is fair not to have any discounts on holiday courses	12	5	9	14	1	4	45
My children will not attend holiday courses as a result of the fee rises.	11	0	3	0	31	0	45

Standard of Service	No answer	Strong disagree	2	3	4	Strongly agree	Total
It is easy to pay for the courses	10	1	3	10	12	9	45
I would like the option to pay by direct debit	11	8	6	12	5	3	45
I would like the option to pay online (paypal)	11	6	5	9	7	7	45
It is fair for the Club to insist on payment in advance	9	2	3	6	15	10	45
The membership scheme is well run	8	0	3	11	14	9	45
The Club is well administered.	8	0	2	14	14	7	45
I get enough information about the courses	9	0	1	11	14	10	45
The Club provides a safe environment for children	9	1	4	6	15	10	45
My children's coach is excellent	8	1	1	2	16	17	45
The equipment used is excellent	10	1	1	8	12	13	45
There are the right number of children in the class	10	2	4	6	14	9	45
My child is in the right level class	9	0	3	5	14	14	45
I understand how my child can progress through the coaching levels	9	0	5	4	18	9	45
The proposed holiday camp hours are good	10	2	2	10	12	9	45
The hours for the term time classes are convenient	12	2	2	5	14	10	45
I would be interested in a 9am – 3:30pm camp (over 6's only)	20	0	4	11	5	5	45
I understand the LTA rating system	16	4	6	10	5	4	45
There are enough competitive opportunities	11	2	2	19	8	3	45
It is important for my child to compete with children outside of SCTC	13	1	2	9	10	10	45

Standard of Service	No answer	Strong disagree	2	3	4	Strongly agree	Total
My child will continue term time coaching in 2014	10	1	2	8	9	15	45
My child will attend one or more holiday camps in 2011.	10	0	3	11	10	11	45
I would recommend the coaching to another parent	8	1	1	8	7	20	45

Comments by venue

- BP Excellent coaching and exciting sessions
- BP The price increase is quite high my child doesn't get free school meals and we are not resident on the Aylesbury so the price rise is double.
- BP I have an issue when it comes to wet weather cancellation. I would like there to be free carried over to the term ahead in case there is such bad condition of weather / illness of coaches. Also we need more rackets etc., I often struggle to get a racket for my child. With regards to the holiday camp I recommend prices need to be reviewed and also timing for ages 6 upwards, must be slightly later to give them time to lay in a bit.
- BP This figure is too expensive. It needs to be considered and review.
- BP I am very pleased with the service so far.
- BP This fee needs to be reviewed, it will impact very harshly on families exceptionally families with many children for regular tennis lessons. Now with the current economic climate, families have to be encouraged.
- BP What a huge rise.
- BP I will not be withdrawing my child – but nonetheless I do think the rise in fees which is over 100% is surprising. The changes in funding have been explained but I would like to know more about future plans to raise further funds.
- BP The fee is quite much. The Club should organise more tennis competition with other clubs.
- BP It will be nice to get a discount for parents with more than one child for the holiday camp.
- BP New price it will be too high from the regular outcome from our family budget right now.
- BP Timing for younger groups could be difficult. Previous timetable was very good organised.
- BP If my children were not exempt, I would only be able to pay for two of them during term time. The holiday sessions would also be difficult.
- BP An excellent opportunity for my children to be introduced to tennis and get out in the fresh air. All at a reasonable price.
- BP It is quite a big jump in price, so I may have to reduce the amount of sessions my child can do, but as he loves tennis I will continue with him playing at the Club.
- BP I worry about child's safety when not supervised off the courts (toilet, collection of balls etc.) sometimes centre not staffed.
- GMH I think the fee is ok
- Tanner: Schools should be encouraged to continue training sessions at school. Children's tennis courts.
- Tanner: It is an excellent opportunity for kids to learn tennis. We could do with more coaches as there are too many kids.
- Tanner: Seems very reasonable but it is a big leap for some people to make and may exclude families.
- Tanner: There is a plan for all schools in Southwark to offer Free School Meals.
- Tanner: If we had joined and the new fees were already in place they would seem to be good value for money. However, after paying less than half, the rise looks very big. But as long as my child enjoys the sessions we will still come.