

AGM (MONDAY 2ND NOVEMBER 2009)

Attendees: Mike Legon, Martin Husk, Mariam Adesalu, Vanessa Alexander, Adrian (Salmon Centre), Rosie Barnes, Charles Hubbard Jnr, Robin Myers, David Morsay, Kate Smith, Spenta Unwalla, Felix Watkins, Asma Daud, Sam Mhangami, Sola Adesalu, Umran Ali, Tom Ulicsak, Clive Brown and Isebail Mackinnon.

Apologies: Kate Gifford, Cas McGhie, Pat Balogun, Denis McMillan, and Milton Gayle.

Distribution: on website.

Agenda

- 1) Minutes confirmed (last AGM and last meeting)
- 2) Receive audited accounts
 - Apologies only draft accounts available showing a loss of about £16k, full accounts will be put on line before month end.
- 3) Receive the Secretary's Report
 - Review of child protection and disciplinary procedures and documents circulated. Electronic versions of **Child Protection Policy** and **Equality and Diversity Policy** (including Complaints Procedure) on <http://www.southwarkcitytennisclub.org.uk/documents.htm> under Club Constitution, Plan and Policies section.
 - Report see Appendix 1 and next Year's targets Appendix 2
 - Discussed 2010 programme and agreed to have a two week competition period.
- 4) Elected an Auditor
 - Confirmed Local Accountancy Project as auditor
- 5) Elected the Officers of the Club

Kate Gifford - Chairperson	Sam Mhangami - Competitions Officer
Pat Balogun - Treasurer	Asma Daud - Junior Representative
Tom Ulicsak - Secretary	Felix Watkins - Volunteer Co-ordinator
Sola Adesalu - Welfare Officer (to cover Child Protection)	

- 6) Agreed Club subscription rates
 - Mandatory junior membership at all sites
 - Increase junior fees by £2 half term /£5 holiday
 - Targets to increase adult coaching hours (using new floodlights to raise £5k)
 - Increased membership fees as follows

Year	Junior	Concession	Senior	Family
2009/10	£5	£5	£20	£30
2010/11	£7	£10	£30	£40

All rises will be effective from 1st January 2010 when 2010/11 memberships will come in.

7) AOB

Item 4) The meeting discussed the targets for 2010 and that we were not looking to expand numbers but the key focus was to be on getting juniors competing. The key strategic goal is to run the Burgess Park Tennis Centre as this will allow both an improved service and financial performance.

The 2010 programme was discussed and a draft plan for Burgess Park was distributed. The main feature of this was the proposal to switch to a competition fortnight for all events. This would generate a buzz and allow a club feel to be generated and this was agreed.

Item 5) Kate Gifford sent her apologies. It was noted that while happy to continue as Chair Person she wouldn't mind stepping down or becoming Vice Chair if there was another candidate. Felix Watkins a volunteer with the club said that he was interested in becoming the Volunteer Co-ordinator and this was supported. The other officers were re-elected.

As well as formal positions it was noted that the Club would need

Item 6) Discussed the issues over increasing fees. Felt that the new floodlights would improve the service being offered. Also the Club was losing money and there needed to be increases. Noted that SCTC was still cheaper than other junior programmes (Lambeth's programme at Kennington Park cost £2 per hour while commercial courses were £5 plus). Observed that an eventual level for junior tennis was likely to be around £2 per hour so further rises were likely but that this could start to exclude some children.

Thanks were given to Spenta Unwalla who had taken on the role of Membership Officer and had greatly improved the collection of fees.

AOB) Thanks to Southwark Tigers Rugby Club for lending us there clubhouse.

Actions

1. Circulate Minutes and accounts and post on website (Tom)
2. Confirm with LB Southwark if we can reserve courts for the Competition weeks.
3. Advertise 2010 programme and changes to subscriptions and coaching costs.

APPENDIX 1: SECRETARY'S REPORT

APRIL 2008 TO MARCH 2009

- 23 entries to Purley Junior Tournament and 14 Sutton and 10 County Championships
- Ran 12 LTA tournaments including Road to Wimbledon
- Summer trip to Wimbledon
- Began regular disability schools sessions in Autumn 2008
- Royal visit in February when Prince Phillip came to Bradfield Youth Centre
- Jack Petchey award winners Tobi Bello, Abdirahman Daud, Asma Daud, Omar Daud, Christian Onuorah, Martin Hider, Henrietta Williams, Giovanna dePascali, Julietta Koroma, Olivia Thompson, Memuna Koroma and Laila Mnini.
- June 2008 Geraldine Mary Harmsworth courts completed and we add this as a venue.
- Milton Gayle began full time in September 2008 and we added Bradfield Youth Centre as a venue
- Schools sessions
- Nicholas Adesalu becomes our first county champion at Orange level

Senior Tennis

- Womens tournament had 20 participants (Sharon Butterfield)
- Mens tournament had 26 participants (Ikani Agabi)
- Mixed doubles tournament had 32 participants (Umran Ali and Andrea Poveda)
- Mens doubles tournament had 16 participants (Alex Pavanello & Fabien Joly de Bressillon)
- Womens doubles tournament had 16 participants (Sharon Butterfield and Renee Sunila)
- Summer 2008 league results
- Winter 2008 league results

Offcourt

- Set up www.southwarkcitytennisclub.org.uk in April 2008
- Achieved Clubmark status in October 2008
- Membership reached 320

- Made our first ever loss of some £16k
- Raised the final sums to reach £125k for the floodlights
- One disciplinary case
- Umran Ali qualified as LTA Level 4 coach and Sam Mhangami as Level 3

2009/10 - APRIL ONWARDS

- Ran London Youth Games Southwark boys and girls teams (including Andrea Poveda and Tobi Bello from our club) on 21 June.
- 33 children played in the Purley Junior Tournament (Nicholas Adesalu, Naomi Brown and Michael Mhangami winners)
- Ran 12 LTA junior tournaments
- Ran Road to Wimbledon boys tournament (Tobi Bello won and competed at regional level)
- Organised disability school sessions, a tournament and camp
- Ran Free Girls classes from September 2009
- Jack Petchey award winners Jessica Anyan-Brown, Ryan Morris, Damilola Muyi-Opakye, Tom Baidoo, Diana Poveda and Jinal Patel.
- Started the Youth Opportunity Fund scheme to train teenagers in June (to train teenagers as Level one coaches / Tennis Leaders)
- 4 teenagers got the LTA Tennis Leader's award.
- Added new venues at Lilian Baylis and Peckham Central Venture
- Good Aegon Surrey league results (1st in Boys 1U6 and Girls Green, 3rd girls Red , 2nd boys Red, 3rd boys Orange , 1st Green boys and 2nd Girls 16U)
- Michael Mhangami becomes county champion at Red level

Senior Tennis

- Open days in May as part of National Family Week
- GMH 75th anniversary open day 17th July
- Extended evening coaching at Burgess Park.

Offcourt

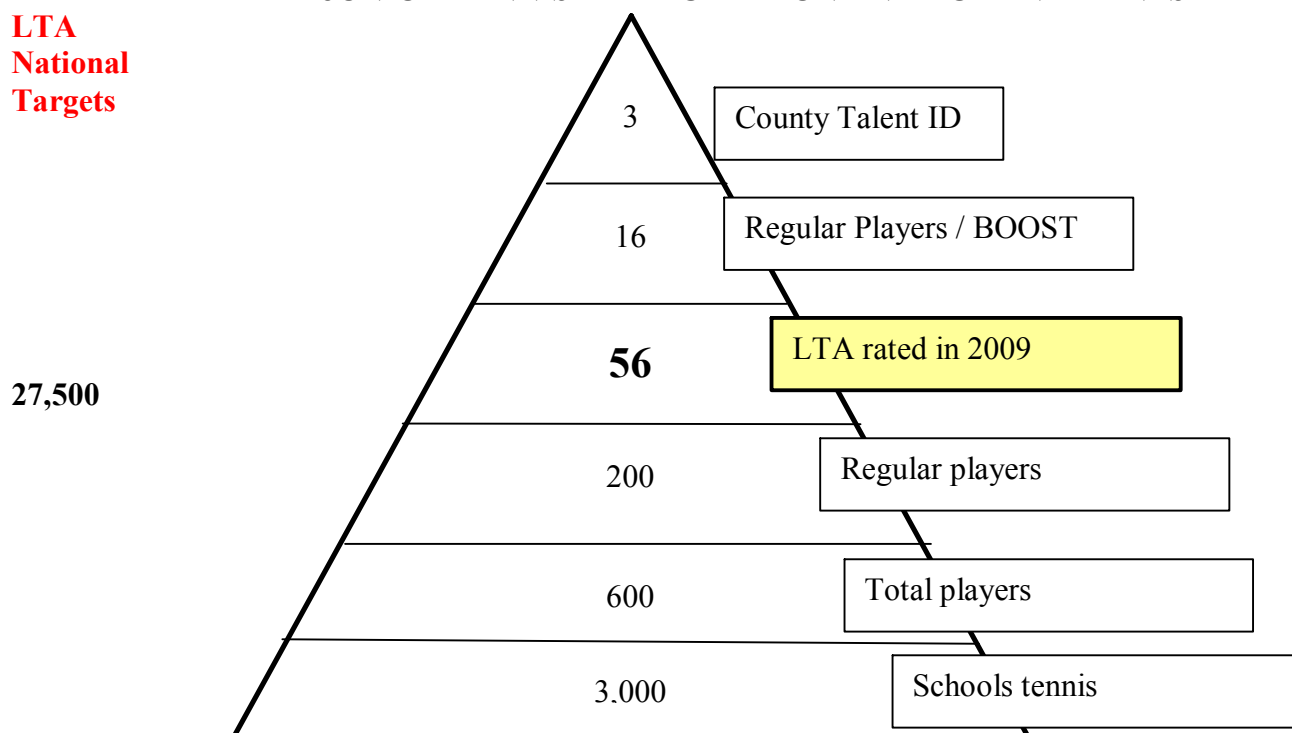
- Achieved Beacon status
- Set up www.ePark.com websites for Burgess Park and Tanner Street
- Set up Southwark Lambeth (and now Lewisham) tennis forum to discuss issues across the borough.
- Moved to mailchimp to manage emails (53 juniors and 150 adults opened last email)
- Membership reaches 440
- Ikani Agabi and Denis McMillan qualified as Level 3 Coaches with the LTA.

In addition, **Umran Ali was selected for a Winston Churchill Memorial Trust Fellowship** and visited the US and will be visiting two European countries in the New Year.

APPENDIX 1: 2010 TARGETS

**LTA
National
Targets**

JUNIOR TENNIS PARTICIPATION AND ACHIEVEMENTS



2010 Target
40,000

**2010 Club Target – 200 players having played 6 LTA rated matches
0.5% of national total**

SENIOR TENNIS

2009 Club Championships		Champion
Womens	23	Antonia Onwochei
Mens	32	Ikani Agabi or Webber Emile
Mixed Doubles	30	Charles Hubbard Jnr & Antonia Onwochei
Womens Doubles	18	Eliana Bruni & Cecely
Mens Doubles	22	Bob Hubbard & Clive Mongelard

2009 Summer League teams		League
Mens First	2nd	Aegon Surrey League Divison 4
Mens Second	5th	Aegon Surrey League Divison 3
Mens Doubles	1st	Southwark Mens Doubles
Mixed Doubles	3rd	Southwark Mixed Doubles

MONEY!

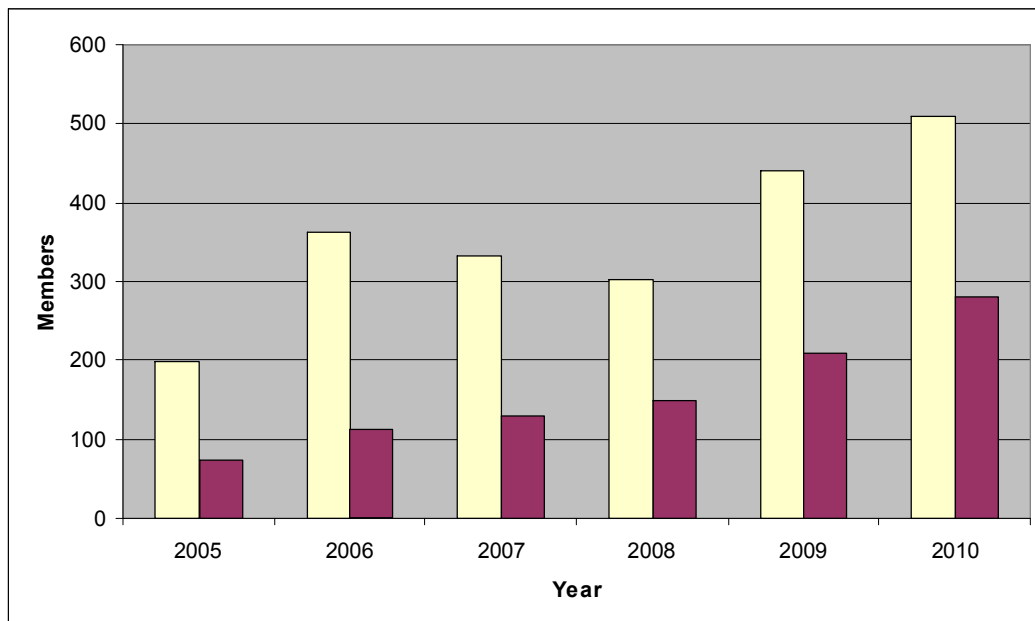
	Turnover	Surplus / shortfall	Direct fees	Southwark Council
2004/5	£40,000	£8,000	£13,000	£27,000
2005/6	£46,000	£6,000	£11,000	£32,000
2006/7	£61,000	£5,000	£8,000	£32,000
2007/8	£69,000	£2,000	£10,000	£30,000
2008/09 draft	£75,000	-£16,000	£13,000	£16,000
2009/10 forecast	£85,000	-£5,000	£20,000	£9,000
2010/11 budgeted	£95,000	£5,000	£30,000	????

Direct fees = fees charged to individuals and memberships.

Thank you – LTA, Southwark Council, BOOST, GIYMI, Jack Petchey, London Bridge BID Company, Peter Minet Trust, Youth Opportunity Fund, Tennis Foundation.

2010 Club Target – Generate a surplus of £5,000

MEMBERSHIP



Dark colour is junior members

2010 Club Target – Membership 460

THE FUTURE AND 2010 TARGETS



**Burgess Park
Tennis Café**

- Burgess Park
- Tanner Street
- GMH Park
- Lilian Baylis
- Bradfield
- P'ham Central
- Salmon Centre

Consolidate venues



Floodlights

TARGETS

**200 junior players having played 6 LTA rated matches
0.5% of national total**

Generate a surplus of £5,000

Membership 460

Install Floodlights at Burgess Park

Tender to run Burgess Park Tennis Centre